



# DigiCAB

media.com

*Driving customers  
to your business...*

Taxi advertising has taken the marketing world by storm. Regular taxi cabs are being converted to mobile advertising media that can bring you an additional revenue stream in the form of monthly payments and all we ask in return is to allow us to fit our DigiCAB Media system in your cab.

PLEASE SEE REVERSE FOR MORE DETAILS AND FAQ.



*...with unique, targeted, affordable digital advertising*

# Taxi Owners FAQ

## What is DigiCAB Media?

DigiCAB Media is a revolutionary new information, advertising and entertainment medium that displays content on screens fitted in the back of Licensed Taxis cabs.

## How does the system work?

Each taxi is fitted with a simple 3G enabled system built in to a 9" screen fitted neatly in to the back of a headrest; we use Satellite technology to update the content on a regular basis from a central point of control. Our technology also allows you to offer FREE Wi-Fi to your passengers.

## How long will my taxi be off the road?

Our system is very easy to fit and is almost "plug n play"! We can usually have the system fitted and running in your cab within 1 hour.

## What do punters think about the system?

Independent market research conducted in December 2003 shows that;

- 74% of passengers either agree or strongly agree that the system is an enjoyable addition to their journey
- 92% watched the screen for the whole or most of their journey
- 79% of passengers disagreed or disagreed strongly that the inclusion of a screen showing advertising was an irritating addition to their journey
- Only 8% found the system irritating, of that 8% a mere 1% turned the system off.

## Will it distract me when I'm driving?

No. The screen faces the passengers, the driver cannot see what is displayed on the screen and there are no reflections from any windows at night time. Neither can the system be heard as there are no speakers.

## Can punters control the system?

Yes, passengers must have control over the ambiance of the rear of the cab. DigiCAB Media offers them some control in respect of been able to request the system to be switched on/off.

## Who insures the system?

We do, at no cost to you whatsoever.

## Does the taxi have to be double shifted?

No.

## What if the system breaks down?

Should the system fail then you would simply take it back to the installers and they will replace the relevant part. This should only take a few minutes as we have made the system basically 'plug and play'.

## How to apply

If you think this is something that you and your cab can benefit from then please contact one of our team on **07875 166449** or visit our website **www.digicabmedia.com** and click the "cab owners" tab to complete the application process. All we need is a few basic bits of information and before you know it you will be receiving your monthly payments and your cab will have great advantages over your competitors, helping improve your earnings too...

## Can I have a livery on my taxi also?

Yes but it has to be booked through DigiCAB Media. At the end of the livery contract we would arrange for the advertisement to be removed. The reason for this is we need to avoid brand clashes. Because we can control the content in any individual taxi remotely, we can make sure this does not happen.

## Does the product come with a CCTV system?

Yes. But it comes as an upgrade which will have a monthly charge of around £15-£20 which will be deducted from the monthly fee. The CCTV addition to the system has to be approved by the local authority and will be fitted as a recall.

## I'm a multiple cab owner, what kind of deal can I get if I decide to put the system into any number of my taxis?

Basically the deal remains the same as for an individual taxi operator. If a multiple owner has ten taxis he can multiply his income x 10. There are potential savings to be had on the leasing deal but they can only be secured on a deal by deal basis.

## Can I keep the system when I change to a newer taxi or do owners just pass on the contract/system to someone else?

Owners can do both. If they were buying a new taxi they can have the system removed from the old taxi and re-installed (only by DigiCAB's approved fitters) into their new taxi, this would be at their own expense though. (Costing £50 for removal and £125 for installation).

## Can the system only go into certain models?

The DigiCAB Media System system will go into any vehicle.

## When do my monthly payments start?

The first monthly payment is made after your first month from the installation date then they continue every month thereafter for the duration of the contract.

## I've got a livery on my taxi; can I still get the DigiCAB Media system?

It depends on when the livery period is up; if you have just got it then no, you won't qualify. If it's almost over then you could qualify, we would decide on a case by case basis.

## The Deal

Firstly, it's a minimum 12 month contract but depending on how long you are keeping your taxi it could be up to a 4 year contract. We pay you £100 per month 30 days after the system is installed and continue with this payment for the duration of the contract. We insure the system so it doesn't load your policy and we pay for installation.

In addition to the above you may also have the opportunity to have a livery on your taxi which will bring in another £1,000 per annum which is paid upfront when the livery is fitted. DigiCAB Media will only supply liveries to taxis with our digital system.

## Income

Digital System	Liveries	Total Income	
Year 1	£1,200	£1,000	£2,200
Year 2	£1,200	£1,000	£2,200
Year 3	£1,200	£1,000	£2,200
Year 4	£1,200	£1,000	£2,200
<b>Total income over 4 years</b>		<b>£8,800</b>	

## Benefits

- Free equipment
- Free insurance
- Free installation
- Additional income
- Entertained passengers
- External advertising revenue
- Transferable system/contract